

Družba za upravljanje terjatev bank, d.d. (Bank Asset Management Company), Davčna ulica 1, Ljubljana (hereinafter: the "Seller") hereby publishes the following

**PUBLIC TENDER FOR COLLECTION OF BINDING BIDS  
FOR THE PURCHASE OF CLAIMS**

The Seller hereby publishes, on its own behalf and for its own account, a public tender for the collection of binding bids for the purchase of the Seller's claims against:

**HYB, Proizvodnja hibridnih vezij, d.o.o.**, Levičnikova cesta 34, 8310 Šentjernej  
Registration no: 5479126000 (hereinafter: the Company).

**1. Subject of the sale**

The Seller is selling all its claims, together with pertaining sums and ancillary rights, against the Company. As at 31 August 2022, these amounted, with pertaining sums, to EUR 2,267,910.93 (hereinafter: Claim or Claims). In the event that a sales agreement is concluded, the amount of the Claims shall be increased by all appertaining amounts from 31 August 2022 (cut-off date), and reduced by any payments received in that period to which the Seller is entitled. Through the purchase of the Claims, the Buyer will enter into the full contractual relationship with the obligor and third parties relating to the Claims and the associated collateral.

**2. Bid collection procedure**

The procedure for sale of the Claims shall be conducted by the Seller. Slovenian and foreign natural persons and legal entities that submit a written bid for the purchase of the Claims in accordance with the conditions stated below and that are permitted to acquire claims under this public tender in accordance with the applicable Slovenian legislation may participate in the Claims sale procedure.

The Seller shall accept binding bids for the purchase of the Claims sent by registered post in a sealed envelope or wrapper to the following address: Družba za upravljanje terjatev bank, d.d., Davčna ulica 1, 1000 Ljubljana, Slovenia

with the following text: "NE ODPIRAJ - PONUDBA ZA ODKUP TERJATEV (HYP, d.o.o.)". There must be a stamp or signature of the person authorised to submit the binding bid on the envelope, covering the flap on the reverse side, in order to prove that the sealed envelope has not been opened.

The reverse side of the envelope or wrapper must state the bidder's name and surname or company name and address. The deadline for the submission of binding bids shall be 3 October 2022 by 2 pm (bidding deadline)

The bid shall be deemed to have been submitted on time if it is sent by registered post or is delivered in person to the Seller's secretary's office, by the end of the bidding deadline.

All bidders shall be subject to the same deadline for the submission of binding bids following the completion of the due diligence phase, regardless of when an individual bidder accessed the data room.

### ***Content of binding bids***

During the sale process, the Seller shall take into account binding bids received in a timely manner, signed by a bidder or their legal representative and including the following content:

#### **A. Buyer's details:**

- i. bidder's full name or company name, permanent residence and tax number;
- ii. contact details of the authorised person;
- iii. presentation – brief description of the business activities of the interested party, including the scope of business;
- iv. identity of the ultimate owner of the interested party;
- v. declaration that the interested party is operating on its own behalf and for its own account;
- vi. description of the purpose of the purchase of the Claims;
- vii. declaration that the bidder has all internal and other authorisations for issuing a binding offer, and that all conditions have been met in connection with the acquisition of any permits from the competent authorities required for the validity of the purchase of the Claims;
- viii. basic financial information – balance sheet and income statement for the last three years, or for the entire period of the bidder's operations, whichever is shorter;
- ix. declaration that no wind-down, bankruptcy, compulsory composition, other insolvency or restructuring proceedings have been initiated against the buyer.

#### **B. Declaration regarding the conditions of the purchase and the method for financing the purchase:**

- i. description of the method for financing the purchase;
- ii. proof or a reliable explanation that the interested party has or will have sufficient financial means at its disposal in an amount that is at least equal to the price stated in that party's binding bid (e.g. a statement issued by a bank regarding funds deposited by the interested party or a statement issued by a bank confirming the purpose of financing, etc.); and
- iii. detailed presentation of the actual source of funds for the purchase (including the amount financed from own funds and from loans received from third parties (e.g. banks)).

#### **C. Declaration regarding any bidder's liabilities (existing or potential) to BAMC, in which the interested party states whether it has or could potentially have an existing debt vis-à-vis BAMC.**

#### **D. Declaration regarding the bidder's links with the Company, in which the bidder shall state whether there are ownership, management or any other links between the bidder and the Company, in accordance with the rules governing companies, and whether the bidder, in accordance with the same rules, is linked with the Company's owners and members of the Company's governance bodies, or with companies that are associated with the Company through ownership or in any other way, or the owners and members of the governance bodies of those companies, or whether such a link existed in the past.**

#### **E. Declaration that there are no legal impediments to the conclusion of an agreement on the sale of the Claims in accordance with Article 13 of the Government Measures to Strengthen the Stability**

of Banks Act (ZUKSB; Official Gazette of the Republic of Slovenia, Nos. 105/2012, 63/2013, 23/2014 and 104/2015) stating that the bidder is not:

- i. a person deemed to be associated with the Company in accordance with the law governing companies;
- ii. a legal entity in which a person from the previous indent (i) holds a participating interest, or a member of whose management or whose procurator is a person who was a member of the Company's management or the Company's procurator in the three years before the Claims arose, unless it is a person affiliated with one of the persons referred to in the first indent of this paragraph such that the Republic of Slovenia is the controlling company in accordance with the law governing acquisitions;
- iii. a natural person who was a member of the Company's senior management or the Company's procurator in the three-year period before the Claims arose;
- iv. a natural person in a close relationship with the person referred to in the previous indent (iii), as defined by the law governing insolvency proceedings;
- v. a person who is irrefutably presumed, in accordance with the law governing acquisitions, to function in concert with one of the persons referred to in the preceding two indents, unless that is a person associated with one of the persons referred to in the previous two indents of this paragraph where the Republic of Slovenia is the controlling company in accordance with the law governing acquisitions;
- vi. a legal entity that reviewed bank asset quality and implemented bank stress tests in 2013 (data regarding such legal entities can be provided by the BAMC);
- vii. a legal entity with capital links to another legal entity that performed an asset quality review and stress tests for the banking system in 2013;
- viii. a legal entity that receives business advice from another legal entity that performed an asset quality review and stress tests for the banking system in 2013, or that receives business advice from an individual who participated in an asset quality review and stress tests for the banking system in 2013 as an employee of those legal entities or the subcontractor of those companies.

Templates for the majority of declarations have been predefined in terms of content by the BAMC and are available on the BAMC's website (<http://www.dutb.eu/si/terjatve.aspx>); Forms (know-your-customer (KYC) procedure).

F. Bid price for the purchase of the Claims, and the deadline and method of payment

Bidders shall define the price for the purchase of the Seller's Claims against the Company precisely (for example: The price for the purchase of the Seller's Claims against the Company HYB d.o.o., together with pertaining sums and ancillary rights, is EUR [●] (in words: [●] 00/100 euros)).

Bidders shall state the payment deadline in days, beginning from the conclusion of the agreement on the sale of the Claims. If the final day of the payment deadline coincides with a date that is legally defined as a public holiday, the next business day shall be deemed the final day of the payment deadline.

Binding bids, together with the binding accompanying declarations regarding the availability of funds, shall be valid at a minimum until 2 December 2022.

Bidders that are foreign legal entities must attach an extract from the relevant register in which the bidder is entered as a legal entity, whereby the extract may not be more than 30 days old.

The bid must be submitted in Slovene or English. A bidder may submit only one bid. If a bidder submits more than one bid, all of its bids shall be excluded.

#### G. Security deposit

The Seller shall accept binding bids from bidders that pay a security deposit by no later than 3 October 2022 to the Seller's account at UniCredit banka d.d., no. SI56 2900 0005 1319 162, SWIFT: BACXSI22, ref no SIOO 1004-004010 in the amount of EUR 100,000.00, and that submit proof of payment of the security deposit together with the binding bid.

Bidders may only effect valid payment of a security deposit by depositing funds from a bank in Slovenia or from their own bank account at a bank headquartered in the EU (except Cyprus, Romania, Bulgaria and Luxembourg).

The security deposit shall be returned (without interest) to bidders whose bids are assessed by the BAMC as unsuitable or who are not selected by the BAMC.

#### **2.1. Due diligence**

Bidders shall have the opportunity to conduct due diligence of the documentation regarding the Claims that are the subject of the sale (hereinafter: Documentation). The due diligence may be carried out every business day from 5 September 2022 to 2 pm on 30 September 2022. Due diligence shall be performed electronically 24 hours a day. Bidders may submit written questions during that time. Written answers to the questions of any individual bidder that is party to this part of the procedure shall be sent to all other participants.

The condition for carrying out the due diligence is the signing of the Non-Disclosure Agreement to be submitted by the Seller to interested bidders at their written request.

The Seller reserves the right to deny any individual bidder access to the Documentation, without providing a reason, or to prevent access to specific information.

During the due diligence, bidders shall be given the opportunity to review a draft agreement on the sale of the Claims and to provide feedback regarding that agreement. The sales agreement shall be concluded in the form of a directly enforceable notarial deed or in another form, if so defined by the law or if so required by the Seller at its own discretion.

#### **3. Opening of binding bids**

The opening of binding bids shall not be public. The Seller is expected to adopt a decision regarding the appropriateness of binding bids received in a timely manner within thirty (30) business days following the expiry of the deadline for the submission of bids, which it shall not be obliged to explain.

The Seller reserves the right to call on bidders to improve or supplement their bids, or to continue individual negotiations with all or only certain bidders.

If in the notification the seller invites bidders to additional negotiations or to raise their bids, such a notification is not considered a rejection of the bids already submitted according to the second

paragraph of Article 29 of the Code of Obligations, so these remain valid until the end of the sales procedure or until the bids are improved by every bidder, this being expressly accepted by the bidder when they submit the bid.

The Seller reserves the right not to select any bidder in the public tender procedure, i.e. to reject all of the submitted offers, and shall not be obliged to enter into any agreement or contract whatsoever with any bidder with respect to their participation in the claims sale procedure.

#### **4. Conclusion of the agreement**

The Seller shall (but shall not be bound to) select the bidder that submitted the most suitable and the most favourable bid (hereinafter: the Selected Bidder) and shall conclude an agreement on the sale and assignment of claims.

A bidder shall be selected on the basis of the following criteria: highest final price offered for the purchase of the Seller's Claims against the Company, payment method and any requirements regarding the content of the agreement on the sale of the Claims. Assessment of the suitability of bids shall be at the Seller's discretion. If several bidders tender the same price, negotiations shall be held with each bidder individually according to the same criterion used for the selection of the bid.

The security deposit under point 2.G shall be included in the consideration and deemed to be the Selected Bidder's down payment following the conclusion of the agreement on the sale of the Claims. The agreement shall also include legal provisions regarding any consents from competent authorities required for the validity of the agreement.

The Selected Bidder shall subsequently provide additional information pursuant to the provisions of the Prevention of Money Laundering and Terrorist Financing Act. The Selected Bidder will have to provide details on the bank account from which it will deposit the consideration (if the bank account is not open at a bank headquartered in the EU (excepting Cyprus, Romania, Bulgaria and Luxembourg), this shall be subject to an additional decision by the Seller's committee on the approval of the sale of claims).

The Seller and the Selected Bidder shall conclude an agreement, at the Seller's request, no later than within 15 days of the notice of selection of bidder. If the bidder selected by the Seller fails to enter into an agreement, the Seller shall be entitled to retain the security deposit (i.e. the security deposit shall not be returned to the bidder). In this case, the Seller shall have the right (but shall not be obliged) to enter into an agreement with the bidder who submitted the second or next most favourable binding bid, without repeating the collection of bids for the purchase of the Claims.

The security deposit shall bear no interest. The non-interest bearing security deposit will be returned to unsuccessful bidders as follows:

- **five (5) days** of the date on which the sales agreement is concluded with the selected bidder for the subject of the contract, or
- **five (5) days** of the date on which a notice is sent to the bidder that the bidding procedure has been annulled, or
- **ninety (90) days** after the end of the bidding deadline.

In the case referred to in this paragraph, the security deposit shall not have the nature of a down payment, and unselected bidders shall not be entitled to request the repayment of double the amount of the security deposit or to file a claim for potential damages if they were not selected.

The Claims shall be transferred in accordance with the agreement following the full payment of consideration. The timely settlement of consideration shall be an essential component of the agreement. The buyer shall pay all taxes and costs (including any notary fees) associated with the transfer of the Claims. The Claims shall be sold on an 'as-is' basis, where the Seller's Claims shall be transferred to the buyer in their entirety, together with pertaining sums and ancillary rights, to the fullest extent permitted by the law. The Seller shall only guarantee the existence of the Claims and not the existence of collateral or the recoverability thereof.

The agreement shall also include a 'top-up' clause (payment of the difference between paid consideration and higher consideration in the event of a subsequent sale), a 're-sale' clause (under which the buyer shall not sell the Claims to related parties as set out in Article 13 of the ZUKSB for a period of 5 years and, in the event of a breach thereof, the buyer shall be obliged to pay the Seller a contractual penalty amounting to 50% of the consideration), and a provision that the Seller may publish information regarding the sale of the Claims and the identity of the buyer.

If the buyer of the Claims is a foreign legal person, it shall provide the Seller with a unique identification number (registration number) assigned by the Business Register of Slovenia (AJPES) for purposes of drafting the sales agreement, or a unique personal identification number (EMŠO) if the buyer is a foreign natural person.

## **5. Other**

Bidders shall bear the costs of their participation in this public tender procedure, i.e. procedure for the sale of the Claims, as well as all associated costs, regardless of the outcome of the public tender. The Seller reserves the right to amend the procedure and conditions pertaining to the sale of the Claims.

The tender procedure shall be conducted in the Slovenian language. The Seller may also publish or submit specific documents in another language (e.g. English).

By participating in this public tender procedure, bidders shall be deemed to agree with the conditions of that procedure.

## **6. Right to suspension and exclusion of Seller's liability for damages**

The Seller reserves the right to change the planned course, steps or other elements of the procedure at any time and without explanation, and may also suspend the bid collection process, sales and/or negotiations procedures, and shall bear no liability whatsoever in this regard. Bidders may not file any claims against the Seller as a result of the aforementioned actions. The Seller shall not be held liable for any damages whatsoever.

The Seller reserves the right not to conclude an agreement with any bidder.

## **7. Additional information**

The basic public information on the Company is accessible at: [www.dutb.eu](http://www.dutb.eu). Potential bidders may obtain additional information from the Seller's representative: Nataša Mahne, tel.: +386 1 429 3495 or +386 1 429 3885, email: [natasa.mahne@dutb.eu](mailto:natasa.mahne@dutb.eu).

## **8. Applicable law and jurisdiction**

Slovenian law shall apply to this public tender, i.e. the announcement of and procedures associated with this tender, the collection of bids and the agreement on the sale of the claims. In the event of any dispute, the court in Ljubljana shall have exclusive subject-matter and territorial jurisdiction.

This public tender shall be published in Slovenian and English, and in case of doubt the provisions of the public tender in Slovenian shall prevail.

Družba za upravljanje terjatev, d.d.